EVR Cargo Ltd Start of a journey on 1520mm railway network

Tallinn 2013



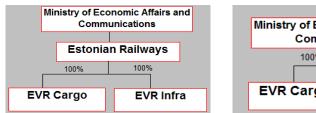
About us

1870	First route opened between Paldiski – Tallinn – Narva – Gatshina (near St. Petersburg)
1918	Independent Estonian Railways (EVR) was established
1992	State-owned company AS Estonian Railways established
2009	Restructuring of Estonian Railways: EVR Infra (infrastructure) EVR Cargo (transport)
2012	Separation of AS EVR Cargo

We are part of 1520 mm network



Until 31.8.2012

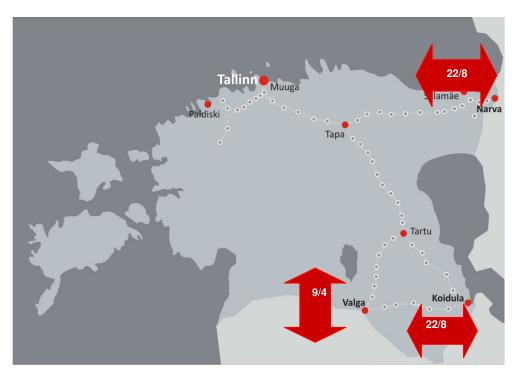


From 1.9.2012





Infrastructure in Estonia



- Three border stations:
 - Narva (to/from Russia)
 - Koidula (to/from Russia)
 - Valga (to/from Latvia)
- Total length of tracks: 1320 km
- Length of EVR owned main railway lines: 691 km
- After each 30km, tracks for long (1500m) trains

Maximum throughput/today's average througput of a border station



Sufficient and efficient locomotive fleet



• C36-7i, US origin (56)

- YME-3, Check origin shunting locomotives (15)
- Will be replaced in 2012-2013





• 2TE116, Ukraine origin (4)



Variety of wagons for different type of cargo









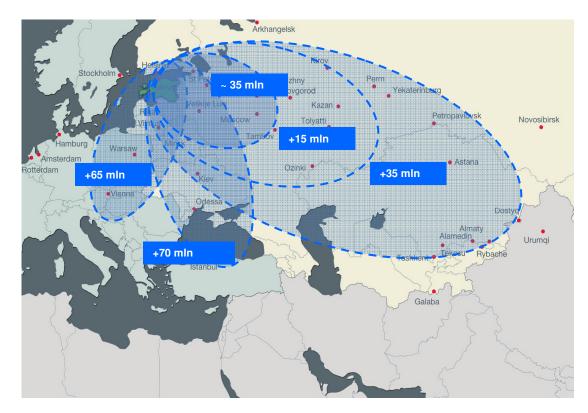
•Variety of wagons for different cargo i.e heavy and oversized cargo, containers, liquid and dry bulk, fertilizers etc

 3353 own wagons in total, increasing about 5% per year



Wide geographical areas are served through Estonia

More than 250 million consumers are located within the service areas of Baltic sea ports



•Strategic service areas for container transportation:

- North-west Russia;
- Russian European part,
- Central Asia
- Black-Sea area
- Central Europe



Containers that arrive to Estonia by sea (usually via Port of Hamburg) and are delivered to CIS and Central Asia by several container block-trains



Block-trains offer regularity and good delivery times



To Moscow delivery time 2.5 days, up to 4 departures a week

To Kaluga delivery time 3 days, 3 departures a week

To Kiev and Dnepropetrovsk delivery time 5 days, 1 departure a week

To Jekaterinburg 4 days, seasonally 1 departure per week

To Central Asia, delivery time 10 days

To Afghanistan, delivery time 14 days

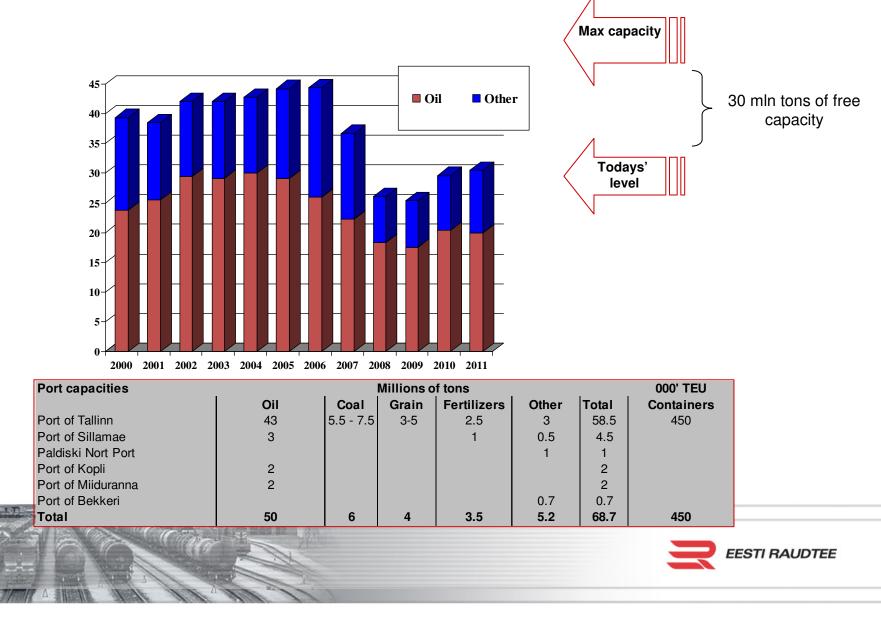


Note: Single or groupage shipments are possible to transport all over 1520 mm network



Today, there are more than 30 mln tons of free capacity, to grow both Bulk and Container business

TITLE



New Container Terminal developments support the increasing demand for container transportation

Port of Muuga



New container terminal (capacity 350.000 TEU/year)

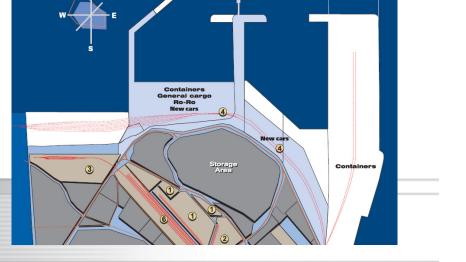
Container terminals in Muuga

- MCT existing container terminal with 450 000 TEU capacity
- Rail Garant, the new operator will add 250.000 TEU per year to the port, mainly export from Russia. Expected start 2013 - 2014

Existing container terminal (capacity 450.000 TEU/year)

<u>Silport Container Terminal in</u> <u>Sillamäe</u>

Opening on 2013



EVR Cargo services

- Rail transportation of containers
 - Block-trains, groupage and single shipments to/from different destinations/origins in CIS countries
- Rail transportation in different other bulk and non-bulk goods:
 - By using different railcars: box-cars, open top, tanks etc
 - Import, Export, transit via Estonia
 - Block-Trains, groupage or single wagon shipments
- Rental of railcars
 - EVR Cargo owns more than 3000 railcars, which are available also for rental
- Railcar & locomotive maintenance
- Different other additional services related to rail transportation





Thank You!

For more info see: www.evrcargo.ee <u>cargo@evrcargo.ee</u> <u>container@evrcargo.ee</u>

